



Oceanview Life and Annuity Company  
 Oceanview Life and Annuity Insurance Company  
 PO Box 830 Grimes, IA 50111-0830  
 Tel 888.295.3815 • Fax 888.417.3702 • www.oceanviewlife.com

**INDIVIDUAL SINGLE PREMIUM ANNUITY APPLICATION**

<b>1. OWNER</b>	
<input type="checkbox"/> Trust <input type="checkbox"/> Other Non-Natural <input type="checkbox"/> Inherited <input type="checkbox"/> UTMA/UMGA	<input type="checkbox"/> Male <input type="checkbox"/> Female
Name (First, MI, Last)	SSN/Taxpayer ID
Address Street	Birthdate (MM/DD/YYYY)
City, State Zip	Telephone
Email Address	US Citizen <input type="checkbox"/> Yes <input type="checkbox"/> No If "no," complete Non-US Citizen Form
<b>2. JOINT OWNER (if applicable)</b>	
Name	<input type="checkbox"/> Male <input type="checkbox"/> Female
	SSN/Taxpayer ID
Address Street	Birthdate (MM/DD/YYYY)
City, State Zip	Telephone
Email Address	US Citizen <input type="checkbox"/> Yes <input type="checkbox"/> No If "no," complete Non-US Citizen Form
<b>3. ANNUITANT (complete only if different from Owner)</b>	
Name	<input type="checkbox"/> Male <input type="checkbox"/> Female
	SSN/Taxpayer ID
Address Street	Birthdate (MM/DD/YYYY)
City, State Zip	Telephone
Email Address	US Citizen <input type="checkbox"/> Yes <input type="checkbox"/> No If "no," complete Non-US Citizen Form
<b>4. JOINT ANNUITANT (if applicable)</b>	
Name	<input type="checkbox"/> Male <input type="checkbox"/> Female
	SSN/Taxpayer ID
Address Street	Birthdate (MM/DD/YYYY)
City, State Zip	Telephone
Email Address	US Citizen <input type="checkbox"/> Yes <input type="checkbox"/> No If "no," complete Non-US Citizen Form

**5. BENEFICIARY DESIGNATION (Percentages must be in whole numbers and total 100% for primary and contingent beneficiaries. Please use the Beneficiary Designations Form if needed.)**

***IN THE EVENT OF JOINT OWNERSHIP, THE SURVIVING OWNER IS THE SOLE PRIMARY BENEFICIARY UNLESS OTHERWISE INDICATED.***

<input type="checkbox"/> <b>Primary</b> (First, MI, Last)	<b>%</b>	<b>SSN</b>	<b>Address</b>	<b>Relationship</b>
<input type="checkbox"/> <b>Primary</b> <input type="checkbox"/> <b>Contingent</b>	<b>%</b>	<b>SSN</b>	<b>Address</b>	<b>Relationship</b>
<input type="checkbox"/> <b>Primary</b> <input type="checkbox"/> <b>Contingent</b>	<b>%</b>	<b>SSN</b>	<b>Address</b>	<b>Relationship</b>
<input type="checkbox"/> <b>Primary</b> <input type="checkbox"/> <b>Contingent</b>	<b>%</b>	<b>SSN</b>	<b>Address</b>	<b>Relationship</b>

**6. POLICY & PREMIUM DETAILS**

**Product:**

Product Name: \_\_\_\_\_

Surrender Charge Period: \_\_\_\_\_

**Funds Are:**    **Non-Qualified**        **Qualified IRA**        **Qualified Roth IRA**

**Non-Qualified Source of Funds:**

New Money        Amount \$ \_\_\_\_\_

1035 Exchange    Amount \$ \_\_\_\_\_    Company \_\_\_\_\_

NQ Transfer        Amount \$ \_\_\_\_\_    Company \_\_\_\_\_

**Qualified Source of Funds:**

Rollover/Transfer    Amount \$ \_\_\_\_\_    Company \_\_\_\_\_

Rollover/Transfer    Amount \$ \_\_\_\_\_    Company \_\_\_\_\_

Rollover/Transfer    Amount \$ \_\_\_\_\_    Company \_\_\_\_\_

Contribution        Amount \$ \_\_\_\_\_    Year \_\_\_\_\_

<b>7. REPLACEMENT OF OTHER CONTRACTS</b>			
Does the Proposed Owner have any existing life insurance or annuity contracts? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Will the contract being purchased replace or change an existing life insurance or annuity contract? <input type="checkbox"/> Yes <input type="checkbox"/> No			
<b>8. STATEMENTS AND AUTHORIZATIONS</b>			
<b>PROPOSED OWNER'S STATEMENT</b>			
<p>I have read and understand this Application. I am not currently taking and I am not under the influence of any medications or drugs that would affect my ability to fully understand and to fully and accurately complete this Application. The representations in this Application are true to the best of my knowledge and belief. I agree the annuity contract shall not be in effect until it has been issued by Oceanview Life and Annuity Company ("the Company") and the single premium is paid. I understand that the Producer has no authority to approve this Application, change the annuity contract, or waive any contract provisions. I understand that the annuity contract will not be effective until the date signed in the contract and all eligibility requirements are met.</p>			
<b>FRAUD NOTICE/WARNING</b>			
<p>Any person who knowingly submits a false statement in an Application for insurance may be guilty of a criminal offense and subject to penalties under state law. I have read, understand, and acknowledge the Fraud Notice.</p>			
<b>Owner's Signature</b>	<b>Date</b>	<b>Signed at City and State</b>	
<b>Joint Owner's Signature</b>	<b>Date</b>	<b>Signed at City and State</b>	
<b>PRODUCER'S STATEMENT</b>			
<p>I further certify that any information recorded by me on this Application is true and accurate to the best of my knowledge and belief, and that the Owner seemed to me to be lucid and to fully understand all of the questions on this Application.</p>			
<b>Agent Signature</b>	<b>Agent Printed Name</b>	<b>Agent NPN/Last 4 of SSN</b>	<b>Date</b>
<b>Agent E-Mail</b>		<b>Agent Phone</b>	
<b>Complete the following section for additional agent and indicate split percentages:</b>			
<b>Agent Name</b>	<b>Agent NPN/Last 4 of SSN</b>	<b>Agent E-Mail/Phone</b>	<b>% Split</b>





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## Agent Hierarchy Assignment Form

The purpose of this form is to ensure that the case you are submitting is assigned to the correct hierarchy so that commissions are paid accurately and on time. **Incomplete or missing information may delay case processing and commission payments.**

All fields are required unless noted otherwise.

Agent and Hierarchy (IMO/GA/SGA/BGA) Information	
Writing Agent Full Name:	
Oceanview Writing Number <i>(also known as the profile number)</i> :	
<b>IMPORTANT:</b> Advisors who are dual contracted should enter only the profile number for the hierarchy associated with this submission. If a profile number has not been assigned, write "Pending."	
Tax ID / SSN (last 4 digits):	NPN / License Number:
Primary Phone Number: <i>(Optional)</i>	Email Address:
Agency / Upline Name:	

By signing below, I acknowledge the following: <ul style="list-style-type: none"> <li>• I have provided complete and accurate information to ensure proper hierarchy assignment.</li> <li>• I understand that incomplete or incorrect information may delay case processing, contracting updates, or commission payments.</li> </ul>	
Signature	
Signature of Writing Agent	Date



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## Certificate of Disclosure and Acknowledgement

### Sky Harbourview Multi-Year Guaranteed Annuity Single Premium Deferred Annuity

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Thank you for your interest in the Sky Harbourview Multi-Year Guaranteed Annuity, which is a Single Premium Deferred Annuity offered by Oceanview Life and Annuity Company. It is important that you understand the benefits, features, and limitations of this annuity before making your purchasing decision. Please read the following information and sign the last page of this disclosure document to acknowledge your understanding of the annuity contract ("contract") for which you are applying. This document is intended to provide you with a summary of the contract, including its benefits and limitations.

#### **What is the Sky Harbourview Multi-Year Guaranteed Annuity?**

The Sky Harbourview Multi-Year Guaranteed Annuity is a Single Premium Deferred Annuity primarily intended for customers seeking a long-term retirement savings vehicle.

Your fixed deferred annuity is not a security or any type of investment contract. It is not a stock market investment and does not directly participate in any stock or equity investments. It is suitable for use as an IRA or other qualified account as well as an attractive alternative CDs or other taxable vehicles. You can start your Sky Harbourview MYGA **with a minimum premium of \$20,000.**

#### **What if I decide I do not want my annuity contract after it is delivered?**

After receipt of the annuity contract, the contract may be returned within the free look period for an unconditional refund of the amount paid for the contract. The free look period is the amount of time you have to request a refund. The actual free look period is stated on the cover page of your contract and is at least 20 days.

#### **How will interest be credited to my Contract?**

Interest is credited to the initial interest rate guaranteed for the first Guaranteed Period. At the end of the Guaranteed Period, and each subsequent Guaranteed Period thereafter, a new rate will be declared. Your annuity will earn a declared interest rate, which may go up or down, but can never be less than the contract's minimum guaranteed rate at the time of your purchase. Your interest is credited and compounded daily to yield our declared annual rate. There are no front-end sales charges or annual administrative fees. 100% of your money works for you!

#### **What is a Market Value Adjustment (MVA)?**

The MVA may be applied during the surrender charge period of your annuity Contract. The surrender charge period will vary by product. Please see your annuity Contract or product brochure for details. The MVA only applies during the surrender charge period should you elect to surrender your annuity or if you elect to take a withdrawal that exceeds your penalty-free withdrawal amount. The Market Value Adjustment does not apply upon death of the annuitant, upon annuitization or after the surrender charge period.

The MVA affects the surrender value of your annuity which is defined in your annuity Contract. The Market Value Adjustment formula will be applied at the time your annuity Contract is surrendered or if more than your penalty-free available is withdrawn during the surrender charge period as stated in your Contract. The impact of the MVA is similar to how bond values are impacted by interest rates. The surrender value of your annuity will generally decrease if interest rates for your annuity product increase which creates a negative adjustment to your surrender value. Alternatively, when interest rates for your annuity product have decreased since your Contract was issued, the surrender value generally increases due to the Market Value Adjustment.

#### **Do I have access to the value of my contract before the Annuity Date?**

Yes, the Sky Harbourview Multi-Year Guaranteed Annuity provides access to the value of your contract in several different ways. However, any contract values accessed during the first ten contract years may also be subject to a Surrender Charge, depending on the surrender charge schedule elected at the time of application. Please note that withdrawals taken from an index strategy during an index term period will not be credited with any potential interest credits for that term.

Withdrawal charges will not apply to any free withdrawals, required minimum distributions, or death benefit proceeds. Taxable amounts withdrawn from your annuity prior to age 59 ½ may be subject to a 10% IRS penalty in addition to ordinary income tax. Please consult with a tax advisor prior to utilizing these provisions.

### Free Withdrawals

After the first contract year, you may make multiple withdrawals totaling 10% of the contract value on the prior contract anniversary without incurring a Surrender Charge. The amount available for free withdrawal is not cumulative. Any amount eligible for free withdrawal in a contract year that is not taken may not be carried over to the next contract year nor will it be available to be taken free of the Surrender Charge in a later contract year.

### Required Minimum Distribution ("RMD's")

If you purchase this annuity with 'tax-qualified' money (like an IRA), tax law and IRS rules may require you to take Required Minimum Distributions (RMD's) from your contract each year. Any RMD's taken from your contract, after the first contract year, will not be subject to surrender charges.

### Nursing Home Confinement

In the event that the contract Owner (or spousal beneficiary in the case of a continuation) is confined to a nursing home for at least 90 consecutive days or for a total of 90 days if there is no more than a 6-month break in the confinement surrender charges will be waived on any withdrawal. Confinement must be prescribed by a qualified physician and medically necessary, and proof must be furnished to the Company during confinement or within 90 days after such confinement.

### Terminal Illness

In the event that the contract Owner (or spousal beneficiary in the case of a continuation) is terminally ill and not expected to live more than 12 months surrender charges will be waived on any withdrawal. Terminal illness must be diagnosed by a qualified physician after the contract's issue date, and proof of terminal illness must be provided to the Company.

### What happens on the contract's Annuity (Maturity) date?

On the contract's Annuity (Maturity) date, you will receive the entire value of your contract in the form of annuity payments. There are a number of payout options from which to select. Regardless of the payout option selected, once the amount of payments is determined, your payments are guaranteed and can never be changed. You should review the available payout options with your tax advisor to select the most appropriate one based on your specific financial situation. Under no circumstances will you be assessed a withdrawal charge on, or after the Annuity Date. If you do not select a payout option, the payout option will default to the contractually selected option, depending whether you have a single Annuitant or Joint Annuitants.

### What if I decide to surrender (cancel) my contract?

If you decide to surrender your contract, the Company will pay you the contract's Cash Surrender Value. On the surrender date, the Cash Surrender Value is equal to the greater of:

1. The Contract Value less any Surrender Charges, if applicable; or
2. The Minimum Surrender Value.

### What is a Surrender Charge?

A Surrender Charge is the cost you incur if the contract is surrendered or if any amount withdrawn exceeds the free withdrawal amount during the Surrender Charge period. The Surrender Charge on these amounts is applied at the time of the surrender or withdrawal. Any amount withdrawn above the free withdrawal amount will be multiplied by the applicable percentages below, which determine the amount of the charge. This charge will vary depending upon the guarantee period you select at the time of application. Below is the current Surrender Charge Schedule for this contract.

Guarantee Period	Surrender Charge Period*									
	1	2	3	4	5	6	7	8	9	10
3	9	8	7							
5	9	8	7	6	5					
7	9	8	7	6	5	4	3			
10	9	9	8	7	6	5	4	3	2	1

### **Are there any tax consequences if I take withdrawals from my annuity?**

Income tax on interest credited to an annuity is deferred until withdrawals are taken. When you surrender or take a withdrawal from your contract, you may be subject to federal and state income tax on a portion or the entire amount withdrawn. In addition to income tax, you may be subject to a 10% federal penalty tax if you surrender or take withdrawals from your annuity before age 59 ½. When annuity payments are elected, a portion of each payment will be taxable and a portion will be treated as a non-taxable return of the contract's cost basis. Distributions from a qualified annuity (e.g. IRA, 401(k), etc.) may also be taxable. You should consult with a tax advisor or attorney regarding the applicability of this information to your own situation.

### **What happens if the Owner dies before the annuity date and while the contract is in force?**

If the Owner, (or primary annuitant if the Owner is not a natural person) dies before the date on which annuity payments begin, the Company will pay a Death Benefit to the named Beneficiary or Beneficiaries. That Death Benefit will be the greater of: The contract value (without any Surrender Charge); or the Minimum Surrender Value.

The Death Benefit will not be subject to a surrender charge. After the annuity date, payments will be consistent with the settlement option selected. Taxes may apply.

### **What happens if the Annuitant dies on or after annuity payments begin?**

If the Annuitant dies on or after the date annuity payments begin, we will continue to make payments of any remaining and payable portion of the annuity payment(s) to the Beneficiary upon our receipt of due proof of death.

### **Other Important Information about Your Annuity**

- This annuity is not a bank or credit union deposit, obligation or guarantee, and is not FDIC or NCUA/NCUSIF insured.
- The guarantees provided by annuities are subject to the financial strength and claims paying ability of the issuing company.
- Under current tax law, the Internal Revenue Code already provides tax deferral to qualified money, so there is no additional tax benefit obtained by funding a qualified contract, such as an IRA, with an annuity.
- This is a brief description of your annuity. Your contract contains more specific information. Please review it carefully when it is delivered to you and ask your financial professional for any additional clarification you may need.
- We deduct premium taxes, if applicable, imposed on us by a federal, state, local, or other government agency. Some states collect these taxes on premium payments; others collect at the time of Annuitization. Since we pay premium taxes when they are required by applicable law, we may deduct them from your contract when we pay the taxes, when you withdraw your contract value, when you start to receive income payments or when it pays a death benefit to your beneficiary. The premium tax rate varies by state or municipality, and currently ranges from 0 - 3.5%.
- We do not provide tax, financial or investment advice, or act as a fiduciary in the sale or service of these products. Consult a tax advisor or financial representative about your specific financial needs or circumstances.

**Oceanview Life and Annuity Company  
Certificate of Disclosure and Acknowledgement  
Sky Harbourview Multi-Year Guaranteed Annuity**

Minimum Guaranteed Rates	
_____ %	1%
_____ Years	Policies currently issued
Initial Guarantee Period	Subsequent Guarantee Period

*Until the policy is issued, rates are subject to change without notice*

**Applicant Acknowledgment**

By signing below, I acknowledge that I have read, or have been read, this Disclosure Form and understand its contents. I understand that I have applied for a Single Premium Deferred Annuity. In doing so, I have discussed my financial status, tax status, current insurance products and investments (including my financial objectives) with my insurance producer or other financial professional and believe this annuity will assist me in meeting my current financial needs and objectives.

**Owner/Applicant Name:** \_\_\_\_\_

**Owner/Applicant Signature:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Joint Owner/Applicant Name:** \_\_\_\_\_

**Joint Owner/Applicant Signature:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Producer Confirmation**

By signing below, I acknowledge that I have reviewed this Disclosure Form and other required materials with the applicant. I certify that a copy of this Disclosure Form; as well as, any advertisements, all of which were approved by the Company, used in connection with the sale of this annuity, have been provided to the applicant. I have not made any statements that differ from what is stated in this Disclosure Form or the brochure and no promises or assurances have been made about the future value of any non-guaranteed elements of the annuity. I further acknowledge that I have satisfied all annuity suitability and best interest responsibilities for this application.

**Producer Name (Please print):** \_\_\_\_\_ **Producer Number:** \_\_\_\_\_

**Producer Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

# Fixed Annuity Suitability Questionnaire

Contract Information	
Name of Contract Owner(s) (Provide information on annuitant if contract is owned by a non-natural person.)	
Owner's Current Age	Joint Owner's Current Age (if applicable)
Name of Product Being Applied For	Approximate Premium
1. Annual Income	
Gross Household Income of Contract Owner(s)	
<input type="checkbox"/> \$0 – \$25,000 <input type="checkbox"/> \$25,001 – \$50,000 <input type="checkbox"/> \$50,001 – \$75,000 <input type="checkbox"/> \$75,001 – \$100,000  <input type="checkbox"/> \$100,001 – \$250,000 <input type="checkbox"/> \$250,000 – \$500,000 <input type="checkbox"/> Greater than \$500,000	
2. Financial Experience	
Please Check One	
<input type="checkbox"/> <b>Limited:</b> The proposed contract owner has made limited financial decisions prior to this application with little experience with financial markets and/or credit transactions. <input type="checkbox"/> <b>Moderate:</b> The proposed owner has made previous financial decisions such as a home or automobile loan; credit card use; purchased other annuity contracts or life insurance policies; made a financed purchase; invested in a retirement plan such as a 401(k) or 403(b); purchased or held mutual funds; etc. <input type="checkbox"/> <b>Advanced:</b> The proposed owner has made previous financial decisions including stock or bond purchases and or trades; proposed owner has participated in private placement offerings; proposed owner has participated in advanced financial transactions, etc.	
3. Risk Tolerance for This Contract's Funds	
Please Check One	
<input type="checkbox"/> <b>Conservative:</b> Owner has little tolerance for volatility and/or principal loss. <input type="checkbox"/> <b>Moderate:</b> Owner has some tolerance for short-term volatility and/or principal loss. <input type="checkbox"/> <b>Aggressive:</b> Owner has tolerance for and expectations of volatility and principal loss and/or gain.	

#### 4. Federal Income Tax Bracket

- 0%       10% or 12%       22% or 24%       32%, 35% or 37%

#### 5. Financial Objectives for this Contract

Check Most Important Objective(s)

- Income for Today       Income for Life       Guaranteed Interest Rate       Principal Protection
- Tax Benefits       Pass Along to Beneficiaries       Accumulation       Other: \_\_\_\_\_

#### 6. Funding of This Annuity

Check All That Apply

- Earnings / Wages       Cash Value from Life Insurance / Annuity       Savings/Checking       Gift       Mutual Fund / Stock / Bond Redemption
- Death Benefit Proceeds       CD       Retirement Fund / Rollover       Reverse Mortgage / Home Equity Loan

#### 7. Initial Surrender Charge Period

- 2 Years       3 Years       4 Years       5 Years       6 Years       7 Years       10 Years       12 Years

#### 8. Financial Time Horizon – Not Including RMD or Free Withdrawal

- Less than 2 Years       2 Years       3 Years       4 Years       5 Years
- 6 Years       7 Years       10 Years       12 Years       More than 12 Years

#### 9. Liquid Net Worth – Including This Annuity

- Under \$50,000       \$50,001–\$100,000       \$100,001–\$250,000       More than \$250,000

#### 10. Percentage of Liquid Net Worth Represented by this Contract

- Less than 10%       10% – 25%       25%–50%       More than 50%

**11. Other than the premium in this annuity, will the annuitant have sufficient funds or other assets available to access, without penalty, for living expenses and in case of emergencies?**

Yes

No

**12. Are any of the following changes anticipated during the surrender charge period of the proposed annuity?**

Yes  No

**If yes, please explain including the expected changes and amount.**

a.  Significant increase  or decrease in living expenses?

If checked, explain: \_\_\_\_\_

b.  Significant increase  or decrease in income?

If checked, explain: \_\_\_\_\_

c.  Significant increase  or decrease in net worth or liquid assets?

If checked, explain: \_\_\_\_\_

**13. Will this transaction trigger any charges or fees to any existing account, annuity or life insurance policy used to fund the proposed contract?**

Yes  No

**\*If yes, please provide amount or percentage of charges or expenses to be incurred:** \_\_\_\_\_

**14. Has the proposed owner replaced or exchanged another life insurance or annuity contract within the past 5 years?**

Yes  No

**\*If yes, please provide additional information:**

\_\_\_\_\_

**The Basis for Recommending this Annuity – Must be completed, include additional documentation if needed**

## Owner's Certification: Statement of Understanding

I attest to this Statement of Understanding. I have completed or reviewed this form and to the best of my knowledge the information provided on the Fixed Annuity Suitability Questionnaire is accurate. I understand the insurer may contact me to verify information provided or to seek further information. My financial professional has reviewed the features and benefits of this purchase as well as any applicable fees and charges associated with this purchase. I acknowledge that my financial professional does not provide legal or tax advice. I believe that the purchase of this annuity contract is suitable for my financial needs and objectives.

Owner Name

Owner Signature

Date

Owner Contact Information (at least one is required)

Home Phone Number

Cell Phone Number

Email Address

Joint Owner Name (if applicable)

Joint Owner Signature (if applicable)

Date

Joint Owner Contact Information (if applicable) (at least one is required)

Home Phone Number

Cell Phone Number

Email Address

## Producer's Certification

I certify that I have made a reasonable effort to obtain information from the proposed owner(s), including their financial status, investment objectives, risk tolerance, and any other relevant factors necessary to make an appropriate annuity recommendation. I have provided the applicant with information about the features, benefits, and costs of the annuity.

Based on the information disclosed by the proposed owner(s) and known to me at this time, I have reasonable grounds to believe this annuity recommendation is suitable and in the client's best interest.

I agree to maintain and make available, upon request, all records used in making this recommendation — including needs analysis documentation, comparison tools, and any supplemental materials — for the duration required by applicable state or federal regulations.

### Safe Harbor Attestation

**Please indicate whether this recommendation complies with applicable Safe Harbor provisions to satisfy your state's annuity suitability regulation:**

**Yes** – I confirm that I am a registered representative of a broker/dealer or an advisor in an investment advisory firm, and I have complied with Safe Harbor guidelines, including delivery of required disclosures, assessment of financial objectives, product evaluation (as applicable), and proper documentation.

**No** – I am not a registered representative of a broker/dealer or an advisor in an investment advisory firm and have completed the attached Producer Disclosure Form to satisfy my disclosure requirements.

**Producer Name**

**Producer Signature**

**Date**

**Producer Contact Information (at least one is required)**

**Home Phone Number**

**Cell Phone Number**

**Email Address**

## Insurance Agent (Producer) Disclosure for Annuities

Do not sign unless you have read and understand the information in this form.

Date: \_\_\_\_\_

Insurance Agent (Producer) Information ("Me", "I", "My")			
First Name	Last Name		
Business/Agency Name	Website		
Business Mailing Address	City	State	Zip-Code
Business Telephone Number	Email		
National Producer Number	In the State of		

Customer Information ("You", "Your")	
First Name	Last Name

What Type of Products Can I Sell You?
<p>I am licensed to sell annuities to you in accordance with state law. If I recommend that You buy an annuity, it means I believe that it effectively meets Your financial situation, insurance needs, and financial objectives. Other financial products, such as life insurance or stocks, bonds and mutual funds, also may meet Your needs.</p> <p>I offer the following products:</p> <p> <input type="checkbox"/> Fixed or Fixed Index Annuities                <input type="checkbox"/> Variable Annuities                <input type="checkbox"/> Life Insurance         </p> <p>I need a separate license to provide advice about or to sell non-insurance financial products. I have checked below any non-insurance financial products that I am licensed and authorized to provide advice about or to sell.</p> <p> <input type="checkbox"/> Mutual Funds                <input type="checkbox"/> Stocks/Bonds                <input type="checkbox"/> Certificates of Deposits         </p>

## Whose Annuities Can I Sell You?

- Annuities from only one (1) insurer
- Annuities from two (2) or more insurers
- Annuities from two or more insurers, although I primarily sell annuities from:

## How I'm Paid for My Work

It is important for You to understand how I'm paid for my work. Depending on the particular annuity You purchase, I may be paid a commission or a fee. Commissions are generally paid to Me by the insurance company, while fees are generally paid to Me by the consumer. If You have questions about how I'm paid, please ask Me.

Depending on the particular annuity you buy, I will or may be paid cash compensation as follows:

- Commission, which is usually paid by the insurance company or other sources. If other sources, describe:
  
- Fees (such as a fixed amount, an hourly rate, or a percentage of your payment), which are usually paid directly by the customer.
- Other (Describe):

I may also receive other indirect compensation resulting from this transaction (sometimes called "non-cash" compensation) such as health or retirement benefits, office rent and support, or other incentives from the insurance company or other sources.

By signing below, You acknowledge that You have read and understand the information provided to You in this document.

**Customer Signature**

**Date Signed**

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**Agent (Producer) Signature:**

**Date Signed**

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**Agent (Producer):** Return this signed document together with the application and leave a copy with the applicant. Keep a copy for your records.



# Notice of Replacement of Life Insurance or Annuities

Oceanview Life and Annuity Company

Individual Annuities 1.888.295.3815

P.O.Box 830 Grimes, IA 50111-0830 [www.oceanviewlife.com](http://www.oceanviewlife.com)

## 1 Important Notice: Replacement of Life Insurance or Annuities

(This notice must be signed by the applicant(s) and producer, with the original sent to Oceanview Life and Annuity Company and a copy left with the applicant(s).)

### Replacing your life insurance policy or annuity?

If you are thinking about **discontinuing** or **changing** an existing life insurance policy or annuity contract and **buying** a replacement, your decision could be a good one — or possibly a mistake. Make sure that you understand the facts. You should:

- Make a careful comparison of your existing policy and the proposed policy.
- Ask the company or agent that sold you your existing policy to provide you with complete information about it.
- Consider both sides before you decide.
- Determine what you want your insurance program to do.
- Consider your present health. You may have had a change that could affect your insurability, so make sure to continue your present policy until a new policy is delivered to you and accepted by you.

This form **must** be completed in triplicate and the original given to you by the agent proposing replacement no later than at the time you apply for the new policy. (This form must be completed and given to you even though the proposed replacement policy is with the same company that sold you your existing policy.)

## 2 Existing Policy (If more policies are involved, use additional forms.)

INSURED NAME(S)

COMPANY	POLICY TYPE*	POLICY NUMBER	ISSUE DATE	BASIC POLICY FACE/ANNUITY AMOUNT	TYPE OF OPTIONAL BENEFITS
_____	_____	_____	_____	\$ _____	_____
_____	_____	_____	_____	\$ _____	_____
_____	_____	_____	_____	\$ _____	_____

\* As shown on the face of the policy.

## 3 Proposed Policy

INSURED NAME(S)

COMPANY	POLICY TYPE*	BASIC POLICY FACE/ANNUITY AMOUNT	TYPE OF OPTIONAL BENEFITS
_____	_____	\$ _____	_____
_____	_____	\$ _____	_____
_____	_____	\$ _____	_____

\* As shown on the face of the policy.

Indiana Department of Insurance Regulation 760 I AC 1-16.1 requires that the company making the replacement notify your existing insurance company that you may be replacing your existing policy. (You have the right, within twenty (20) days after delivery of a replacement policy, to return it to the company and to claim an unconditional refund of all premiums paid on it.)

4 Acknowledgement

_____	OWNER SIGNATURE	_____	DATE
_____	OWNER SIGNATURE	_____	DATE

5 Replacing Producer

PRODUCER NAME	PHONE	INDIANA LICENSE NUMBER	
ADDRESS	CITY	STATE	ZIP CODE

_____	PRODUCER SIGNATURE	_____	DATE
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# 1035 EXCHANGE / ROLLOVER / TRANSFER eFORM

Name of Receiving Company \_\_\_\_\_

Business Address	Mailing Address	Overnight Address

This form can be used to accomplish a **FULL** or a **PARTIAL Exchange** of policies pursuant to Internal Revenue Code (IRC) Section 1035. This form can also be used for **Transfers of Funds and Direct Rollovers**. Complete the requested information concerning the existing policy and contract, check the appropriate boxes, and date and sign this form. Refer to the application, and if applicable, prospectus and any state required forms for additional important disclosures and information. Check with both the receiving and surrendering company for form requirements specific to the transaction that is being initiated.

If you are considering a replacement you have the right to receive information regarding your existing policy or contract values including, if available, an in force illustration, policy summary, premium payment amounts or the product prospectus. If the information is requested your existing company will return the requested information to you within five business days. Contact your existing carrier for additional information.

**Complete one form for each surrendering company and contract. Please apply funds to:**

**New / Existing Contract Number:** \_\_\_\_\_ **Receiving Carrier DTCC #:** \_\_\_\_\_  
(for Money Settlement)

Without this contract number, the funds will be applied to a new contract.

The receiving company may not accept the exchange / rollover / transfer if the funds do not meet its minimum premium requirements.

## 1. SURRENDERING COMPANY POLICY / ACCOUNT / CONTRACT INFORMATION

Surrendering Company Name (Complete one form for each surrendering company)			Surrendering Company Account / Policy / Contract Number		
Street Address Line 1			Address Line 2		
City	State	Zip	Phone Number	Fax Number	
Surrendering Plan Type (Non-Qualified, IRA, Roth IRA, etc.)		Surrendering Product Type (Life, Annuity, CD, MF, Other, etc.)		Estimated Amount of Transfer	
				\$	
Owner (First, Middle, Last) / Entity Name				Social Security Number / Tax ID #	
Joint Owner Name (First, Middle, Last) - Please confirm the availability of these options with the Receiving Company				Social Security Number	
Insured / Annuitant Name (First, Middle, Last) - if other than owner (applies to Life & Annuity products only)				Social Security Number	
Joint Insured / Annuitant Name (First, Middle, Last) - Please confirm the availability of these options with the Receiving Co.				Social Security Number	
Contingent Annuitant Name (First, Middle, Last) - Please confirm the availability of these options with the Receiving Co.				Social Security Number	

## 2. TRANSFER / ROLLOVER / 1035 EXCHANGE SURRENDERING INSTRUCTIONS

**Full**     **Partial**    \$ \_\_\_\_\_ or \_\_\_\_\_ %

**Penalty Free Amount**

(This amount is subject to change based on the product provisions. Please check with the surrendering company to verify the amount)

By executing this form, I authorize the full or partial liquidation of my existing contract or account in accordance with the sections completed above. I hereby instruct the parties to process that liquidation:

**As soon as possible after receipt of all necessary forms**                       **On a specific date:** \_\_\_\_\_

I / We also understand it is my / our responsibility to confirm with the surrendering company their processing guidelines to selecting a specific transfer date.

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### 3. DISCLOSURES / ACKNOWLEDGMENTS

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- I. I fully assign and transfer all claims, options, privileges, rights, title and interest to either all of the life insurance policy, all of the annuity contract or part of the annuity contract value identified in the Contract Information section on page 1 to the receiving company. The sole purpose of this assignment is to effect a tax-free exchange under Section 1035(a) of the Internal Revenue Code. All of the powers, elections, appointments, options and rights I have as owner of the contract, including the right to surrender, are now exercisable by the receiving company. Simultaneous with a full assignment, I also revoke all existing beneficiary designations under the Assigned Policy. Other than the above mentioned owner, no person, firm, or corporation other than myself and the insurer that issued the above numbered policy, has an interest in said policy. No proceedings in insolvency or bankruptcy have been instituted by or against me. I understand that the receiving company intends to surrender the contract for the cash value; or if this is a partial exchange, the portion assigned, subject to its terms and conditions, and to use the proceeds as the purchase payment for the new contract to be issued by the receiving company. I authorize the surrendering company to send the proceeds directly to the receiving company and understand that fees and surrender charges may apply. This exchange is subject to acceptance by the receiving company. Neither the receiving company nor the surrendering company is liable or responsible for changes in market value that may occur after the surrendering company has processed the transaction and before the proceeds are received by the receiving company in good order and allocated to the new contract. Prior to the date of receipt of the proceeds by the receiving company, no value will accrue or be earned on the receiving company contract.
- II. If this is a partial exchange, I understand that it is subject to Revenue Ruling 2003-76, which dictates how much of the original contract's cost basis must be allocated to the new contract. The cost basis should be allocated ratably between the two contracts based on the percentage of the value retained in the original contract and the percentage of the value transferred to the new contract. For example, if the contract value is \$100,000 and basis is \$50,000, and I assign 30% for a partial exchange, then \$15,000 (30% of \$50,000) of the basis would be applied to the new contract. I understand that the IRS has raised concerns about annuity contract owners using partial exchanges to avoid income tax, and I certify that I am not entering into this transaction for the purpose of reducing or avoiding income tax or the 10% penalty tax for early withdrawals.

I expressly represent that the sole purpose is to effect a partial 1035 exchange of an annuity contract. However, I acknowledge that Revenue Procedure 2011-38 states that withdrawals from annuitization, taxable owner or annuitant changes, or surrenders, other than an amount received as an annuity for a period of 10 years or more or during one or more lives, of either the original contract or the new contract during the 180 day period following the partial exchange, may affect the tax free status of the partial exchange.

Note: Other exceptions may apply and a subsequent direct transfer of all or a portion of either contract involved in the exchange could have tax and tax reporting consequences. Please consult your tax advisor. Please confirm with the carrier if they will support partial 1035 exchanges.

I acknowledge that the receiving company has made no representations concerning any tax treatment of this transaction. I understand that the receiving company has neither responsibility nor liability for the validity of this transaction or for my treatment under Section 1035(a) of the Internal Revenue Code or otherwise. Therefore, I agree to release and hold harmless the receiving company and its agents from any and all liability arising from, relating to, or in connection with, the taxation of a partial exchange of the above listed contract. I authorize the receiving company and the surrendering institution to share information necessary to maintain accurate records of the annuity cost basis and to ensure proper withholding and tax reporting. I have been directed to consult my tax or legal advisor before proceeding.

- III. I authorize the receiving company to rely upon the cost basis information provided by the surrendering company, but agree that the receiving company will assume no responsibility for determining or verifying cost basis. If cost basis is not provided, I acknowledge that more restrictive or less beneficial tax rules may apply to the amounts transferred. I acknowledge that the receiving company provides this form and participates in this transaction as an accommodation to me. The receiving company does not give tax or legal advice on the tax consequences for replacing one contract for another, and assumes no responsibility or liability for the validity of this assignment or for the tax treatment of this exchange under IRC Section 1035(a) or other laws or regulations.
- IV. I agree that if the receiving company, in its sole discretion, determines that it is unlikely to receive timely payment of the full contract cash surrender values, the receiving company may reassign ownership of the policy/contract back to me.
- V. RETURN OF LIFE INSURANCE POLICY OR ANNUITY CONTRACT - Does not apply to partial 1035 exchanges on annuity contracts. Unless the surrendering company's policy or contract is attached, I affirm that the policy or contract has been destroyed or lost and that reasonable effort has been made to locate it. To the best of my knowledge no one else has any right, title or interest in the contract, nor has it been assigned, pledged or encumbered, unless this is a life insurance policy with a loan to carry forward.
- VI. MAXIMUM ISSUE AGE DISCLOSURE - An annuity contract may not be issued should the funding requirements be received after reaching maximum issue age for the annuity contract applied for. If the funds are received after the maximum issue age, the contract may be rejected and the funds returned to their original source. The surrendering company may or may not take the funds back, which could result in a taxable event.
- VII. NON-QUALIFIED TRANSFER OF FUNDS (NON 1035 EXCHANGE) - The receiving company will apply all such funds received to an annuity contract issued to me. I understand that the receiving company assumes no responsibility for tax treatment of this matter and I shall be responsible for payment of all federal, state and local taxes incurred with respect to the liquidation of such account. I acknowledge that the earnings credited under the annuity contract will begin to accrue when the receiving company receives these proceeds and all other necessary paperwork in good order. For index annuities, fixed account interest under the annuity contract will begin to accrue on the next Issue Day.
- VIII. TRANSFER / EXCHANGE OF FUNDS INTO A TSA/403(B) - The TSA/403(b) owner / participant's employer or employer's third-party administrator must authorize and sign this transfer request in Section 5.

Authorization for a TSA/403(b) transfer / exchange to a TSA/403(b): This request is for the direct transfer / exchange of non-ERISA funds from the TSA/403(b) (annuity contract) or 403(b)(7) (custodial account) identified in Section 1 of this form to a TSA/403(b) (annuity contract) established on my behalf by the receiving company. I hereby agree to surrender my interest as indicated above and authorize the receiving company to take whatever action necessary to effect this transfer / exchange. I acknowledge that the transferred / exchanged funds shall be subject to the more stringent restrictions on distributions found in either the predecessor annuity contract or the receiving annuity contract. I intend this transaction to be a 403(b) transfer / exchange of funds pursuant to IRC section 403(b) and the final regulations. The transfer / exchange is to be executed from financial institution to financial institution in such a manner that it will not place me in actual or constructive receipt of all or any part of the transferred / exchanged funds. Because this transaction constitutes a direct rollover / transfer / exchange of funds and not a distribution, withholding does not apply. (Provide the receiving company with any records or documents they may request with respect to this transfer / exchange.)

- IX. The IRS has provided limited guidance on the tax consequences of transferring a life insurance policy with values less than the investment in the contract to a new or existing annuity contract. If the owner surrenders the newly acquired annuity contract, it's not clear whether the annuity losses are fully deductible against ordinary income or deductible as a miscellaneous deduction subject to a limitation of 2% of adjusted gross income (AGI). If the IRS views the two transactions as a single integrated transaction, they could consider it a step transaction and successfully disallow the losses as a tax deduction.

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**4. TAXPAYER IDENTIFICATION NUMBER CERTIFICATION**

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Under penalties of perjury, I certify that:

1. The number on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. person (including a U.S. resident alien).  
 Check this box if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.
4. I am exempt from Foreign Account Tax Compliance Act (FATCA) reporting.

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**5. SIGNATURES**

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This transfer request also authorizes the receiving and surrendering company to request information on the status of this transfer or exchange by phone or in writing. By signing below, I represent that the responses herein are, to the best of my knowledge, accurate and I have read the DISCLOSURES / ACKNOWLEDGMENTS section on page 2 the ACORD 1035 Exchange / Rollover / Transfer Form.

**The Internal Revenue Service does not require your consent to any provisions of this document other than the certifications required to avoid backup withholding.**

Signature Guarantee (if applicable)	<hr/>	<hr/>
	Signature of Owner / Plan Administrator / Trustee / Custodian	Date (mm/dd/yyyy)
	<hr/>	<hr/>
	Signature of Joint Owner / Co-Trustee (if applicable)	Date (mm/dd/yyyy)
	<hr/>	<hr/>
	Signature of Insured / Annuitant (if applicable)	Date (mm/dd/yyyy)
	<hr/>	<hr/>
	Signature of Irrevocable Beneficiary (if applicable)	Date (mm/dd/yyyy)
	<hr/>	<hr/>
	Signature of Spouse (Required in AZ, CA, ID, LA, NV, NM, TX, WA and WI only) (if applicable)	Date (mm/dd/yyyy)

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**FOR TSA/403(b) TO TSA/403(b) TRANSFERS/EXCHANGES ONLY - EMPLOYER/THIRD PARTY ADMINISTRATOR SIGNATURE**

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By signing below, I am acknowledging that I have reviewed this direct transfer / rollover / exchange request and that it is authorized and approved under the employer's 403(b) plan under IRC section 403(b) and the final regulations.

- a) I am authorizing this transfer / rollover request.
- b) I am confirming that there is an information sharing agreement in place with the receiving company under the IRC section 403(b) regulations.
- c) All information provided on this form is accurate.

Print Name of Employer or Third Party Administrator	Title of Employer or Third Party Administrator
Signature of Employer or Third Party Administrator	Date (mm/dd/yyyy)

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**6. SIGNATURES (For the receiving company's use only)**

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**6 A. ACCEPTANCE OF 1035 EXCHANGE / TRUSTEE TRANSFER / DIRECT ROLLOVER**

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By signature of an authorized officer below, the receiving company accepts assignment of all (or a portion of the assets if this is a partial exchange) to the above contract for purposes of complying with the client's intention of effecting a nontaxable exchange under IRC Section 1035. Please issue payment payable to the receiving company, the owner of the contract, for the full cash surrender value of the contract or a portion if it is a partial surrender.

For Trustee Transfers / Direct Rollovers from Tax-Qualified Accounts / Contracts:

The receiving company will deposit funds received into a: \_\_\_\_\_

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**6 B. eCONSENT AND ACKNOWLEDGMENT (Applies to eSignature Transactions Only)**

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To the extent the receiving company has obtained electronic signatures to effectuate the transaction(s) set forth in this form, the receiving company, by the below signature of its authorized officer, hereby represents and warrants to the surrendering company that:

- a. This form has been completed using an electronic system that has an integrated e-signature capability;
- b. All consumer consents have been obtained under, and this form was signed using an e-signature process that complies with, all applicable federal and state e-signature requirements, including, but not limited to, the federal E-Sign Act, and the applicable states' versions of the Uniform Electronic Transactions Act;
- c. It shall indemnify, defend, and hold harmless the surrendering company from and against all losses, costs, liabilities, claims, threatened claims, demands, suits, obligations, expenses, judgments, and damages, including, but not limited to, reasonable attorneys' fees and witness' fees, arising from or related to: (i) the receiving company's breach of the warranties set forth in (a) and/or (b) above; (ii) a liability imposed by any municipal, state or federal governmental body relating to the receiving company's violation of an applicable e-signature law or regulation; and (iii) the receiving company's gross negligence, willful misconduct or illegal acts, including, but not limited to, claims that the e-signatures obtained on this form by the receiving company are invalid or were improperly obtained; provided, however, that (x) the surrendering company shall provide the receiving company of prompt written notice of any claim that the surrendering company believes falls within this scope of this paragraph, and (y) the surrendering company shall not settle any claim that adversely affects any rights of the receiving company without the receiving company's prior written consent; and
- d. It shall promptly provide to the surrendering company and/or its designee(s) any and all information in the receiving company's possession (or within the receiving company's reasonable control) as may be necessary to evidence the validity of the electronic signatures that were obtained to effectuate the transaction(s) set forth in this form.

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Print Name of Authorized Officer	Title of Authorized Officer
Signature of Authorized Officer (if applicable - may not be required if LOA is used)	Date (mm/dd/yyyy)

---







Oceanview Life and Annuity Company  
 Oceanview Life and Annuity Insurance Company  
 PO Box 830 Grimes, IA 50111-0830  
 Tel 888.295.3815 • Fax 888.417.3702 • www.oceanviewlife.com

## Trust Verification Form

1. Contract Information	
Contract Number	
Name of Current Owner	Social Security Number or Tax I.D.
Name of Contract Annuitant <i>(If different from Contract Owner)</i>	Social Security Number
Street Address, City, State, Zip	
Name of Joint Owner <i>(if applicable)</i>	Social Security Number or Tax I.D.
2. Full Name of Trust	
Please be sure to accurately state the Trust's full name	
3. Type of Trust	
Irrevocable	Revocable
4. Trust Date(s)	
Date of Trust	State that Governs the Trust
5. Trust Tax Identification Number	
Please check one:  The Trust does not have a separate taxpayer identification number. Thus, the personal taxpayer identification number of the First Settlor/Grantor listed below is to be used; or  The Trust Tax Identification number is: _____	
6. Name of Settlers/Grantors of Trust <small>(Please attach additional pages if insufficient space has been provided)</small>	
Name	Social Security Number
Name	Social Security Number
7. Name of ALL current Trustee(s) <small>(Please attach additional pages if insufficient space has been provided)</small>	
Name	
Name	
Name	

**8. Name of ALL Successor Trustee(s) (if applicable)**

Name

Name

Name

**9. Instructions for Trustee Signature/Authentication**

The Trust Agreement requires that (please check appropriate box):

Any of the Trustees, acting alone

All of the Trustees, acting together

Other (please explain) \_\_\_\_\_

Must sign or otherwise authenticate forms and/or request on behalf of the Trust in connection with our products.

**10. Trust Affiliation**

Neither the Insurance Agent nor any person affiliated with the insurance agent is a beneficiary of the Trust

Agree

Disagree

If you marked Disagree, please attach an explanation of why they are named a beneficiary of the Trust

Note: Under the laws of most States, an agent is restricted in, or prohibited from, having a beneficial interest in a contract/policy sold by that agent, unless the agent is a family member, or has a recognized insurable interest.

**11. The Trust is Validly Executed and in Full Force and Effect**

Yes

No

Note: Trust must be informed and domiciled in the United States or one of its Territories at all times.

**12. Certifications by Trustee(s)**

The Trustee(s) states and agrees that:

The Trust, if named owner, is authorized under the terms of the Trust to purchase and/or hold insurance on the life of any insured/annuitant. If named beneficiary, the Trust is authorized to receive proceeds as provided under the terms of the insurance policy and/or annuity contract. I/we have also determined the insurance product is appropriate for the Trust's purpose and the terms of the insurance product conforms to the income distribution requirements, if any, of the Trust.

I/We certify that Oceanview Life and Annuity Company (the "Company") may rely solely on this Verification and the information provided for the policy/contract administration purpose and the Company has no obligation to investigate the terms of the Trust or the authority of the Trustee(s). The Company expressly denies responsibility regarding the use and applications of any payments made to the Trust by the Trustee(s) and will hold the Company harmless from any action the Company takes at the direction of the Trustee(s).

The Trustee(s) declares that each and every Trustee and successor Trustee are bound by the certification. It is further understood that the Company may rely upon the direction of the named Trustee(s) until the Company receives a written notification at its Home Office of the change of Trustee. Furthermore, the Trustee(s) agrees to notify the Company of any changes to the Trust itself that will alter the information provided in the Trust Verification.

The signature(s) below certify the previous information provided and agreed to on this Verification is true and accurate. (If additional signature blocks are required, please photocopy this form and attached accordingly).

\_\_\_\_\_  
Signature of Trustee

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Trustee

\_\_\_\_\_  
Date



