

## **NEW BUSINESS APPLICATION CHECKLIST: ALABAMA**

- Individual Single Premium Deferred Annuity Application (Form Code: ICC19 OLA SPDA-APP)
   NOTE: Required
- Harbourview Multi-Year Guaranteed Annuity Product Disclosure (Form Code: OVLAC-MYGA-DISC)
   NOTE: Required
- □ Fixed Annuity Suitability Questionnaire (Form Code: OVLAC-SUITABILITY) NOTE: Required
- Notice of Replacement of Life Insurance or Annuities (Form Code: OVLAC-REP-GENERIC)
   NOTE: Only if Applicable
- Request for Rollover, Transfer or Exchange (Form Code: OVLAC-TRANSFER)
   NOTE: Only if Applicable
  - If rollover is 403b (Form Code: OVLAC-APP-403B)
- Trust Verification Form for Annuities (Form Code: OVLAC-APP-TRUST)
   NOTE: Only if Applicable
  - If additional space is required to list Trustees (Form Code: OVLAC-TRUSTEE\_ADDTL)
- Beneficiary Designations (Form Code: OVLAC-BENE\_ADDTL)
   NOTE: If additional space is required for more than 2 Beneficiaries

www.oceanviewlife.com 1-888-295-3815



### **NEW BUSINESS APPLICATIONS:**

### Paper Submissions-

- Overnight Mail Address Attn: Oceanview
   1851 SE Miehe Dr Grimes, IA 50111
- Regular Mail Address Attn: Oceanview PO Box 830 Grimes, IA 50111

Fax Submissions- 678-394-5901

### FOR QUESTIONS IN REGARDS TO SALES OR PRODUCT:

Call your Marketing Group or Oceanview Sales & Marketing Team at 1-833-656-7455

### FOR QUESTIONS IN REGARDS TO AGENT APPOINTMENT OR POLICY INFORMATION:

Call the Oceanview Administrative Office at 1-888-295-3815

Administrative Office: PO Box 830 Grimes, IA 50111 1-888-295-3815

www.oceanviewlife.com 1-833-656-7455 Overnight Mail: 1851 SE Miehe Dr. Grimes, IA 50111



**Regular Mail:** PO Box 830, Grimes, IA 50111 P: 888-295-3815 **Overnight Mail:** Attn: Oceanview 1851 SE Miehe Dr. Grimes, IA 50111 **FAX**: 678-394-5901

www.oceanviewlife.com

## INDIVIDUAL SINGLE PREMIUM DEFERRED ANNUITY APPLICATION

**TYPE OF APPLICATION:** □ Individual □ Joint □ Custodial (UGMA/UTMA) □ Non-Natural Person (Trust/Corp/Non-Corp Entity) □ Qualified

Is the Annuitant the same as the Owner?  $\Box$  Yes  $\Box$  No

1. OWNER (if Natural Pe	erson)			
First		MI	Last	
Residence Address ( <i>canno</i>	ot be a P.O. Box)	City	State	Zip
Mailing Address (If differen	it than residence ac	<i>ddress</i> ) City	State	Zip
Phone Number ( )		Email Address		
Date of Birth (MM/DD/YYYY)	□ Male □ Female	Marital Status □ Single □ Married	Social Security #	
Is the Owner a US Citizen? If not a US Citizen, provid information		Country of Citiz	zenship Type of Visa E	Exp. Date
If Custodian, please providinformation for Individual of		First	MI Last (or nar	me of Entity)
2. JOINT OWNER INF	ORMATION (M	lust be legal spoເ	ise)	
First		MI	Last	
Phone number ( )	Email address		Date of Birth (MM/DD/YYYY)	Social Security #
Residence Address (If diffe	erent than Owner's	residence addre	ss) City State	Zip
Mailing Address (If differen	it than Owner's ma	iling address)	City State	Zip
Is the Joint Owner a US Ci No <b>If not a US Citizen</b> , provid information		Country of Citiz	zenship Type of Visa Exp. [	Date

3. TRUST/CORPORAT	E/NON-CORPOR	RATE ENTITY (i	f Trust, complete Trust I	Form)
Trust/Corp Name			Contact Name	
Tax ID			State	
4. ANNUITANT (If differen	nt than the Owner)			
First		MI	Last	
Residence Address (cann	ot be a P.O. Box)	City	State	Zip
Mailing Address (If differe	nt than residence ad	ddress) City	State	Zip
Phone Number ( )			Email Address	
Date of Birth (MM/DD/YYYY)	□ Male □ Female	Marital Status □ Single □ Married	Social Security #	
Is the Annuitant a US Citiz If not a US Citizen, provid information		Country of Citiz	enship Type of Visa	Exp. Date
If Custodian, please provinformation for Individual of		First	MI Last (or n	ame of Entity)
5. JOINT ANNUITANT (If	different than the C	)wner)		
First		MI	Last	
Residence Address (cann	ot be a P.O. Box)	City	State	Zip
Mailing Address (If differe	nt than residence ac	ddress) City	State	Zip
Phone Number ( )			Email Address	
Date of Birth (MM/DD/YYYY)	□ Male □ Female	Marital Status □ Single □ Married	Social Security #	
Is the Annuitant a US Citiz If not a US Citizen, provid information		Country of Citiz	enship Type of Visa	Exp. Date
If Custodian, please provinformation for Individual of		First	MI Last (or n	ame of Entity)

6. BENEFICIARY DESIGNATION (Include additional beneficiaries on an additional page attached to this application.) Percentages must be in whole numbers. Both Primary and Contingent Beneficiary							
percentages must each add up	to 100%.		-	_	-		
Primary First MI Last Name	Address, City, State, Zip	Rela	ationship	SSN	%		
Contingent First MI Last Name	Address, City, State, Zip	Rela	itionship	SSN	%		
Contingent First MI Last Name	Address, City, State, Zip	Rela	itionship	SSN	%		
Contingent First MI Last Name	Address, City, State, Zip	Rela	tionship	SSN	%		
7. POLICY & PREMIUM DE	TAILS						
Funds Are: □ Non-Qualified Source of funds: □ Check Amount \$							
□ 1035 Exchange Amour	nt \$	Compar	וy				
□ Rollover/Transfer Amo	unt \$	_ Compa	any				
Amo	unt \$	_ Comp	any		· · · · · · · · · · · · · · · · · · ·		
<b>Tax-Qualified Plans:</b> □ Traditional IRA □ Roth IRA □ Roth Conversion □ Inherited IRA □ Simplified SEP □ Other							
Surrender Charge Period:	Years						
Rider: 🗹 Market Value Adjustment Rider							
8. OTHER COVERAGE & ARRANGEMENTS							
Does the Proposed Owner have a Is this policy being purchased to r If Yes, Please complete the follow	eplace any existing life in		-		∃ No		
COMPANY NAME	POLICY	#	SU	RRENDER VA	LUE		
STREET ADDRESS			I				
CITY	STATE		ZIP				

## 9. STATEMENTS AND AUTHORIZATIONS

## **PROPOSED OWNER'S STATEMENT**

I have read and understand this Application. I am not currently taking and I am not under the influence of any medications or drugs that would affect my ability to fully understand and to fully and accurately complete this Application. The representations in this Application are true. I agree the annuity contract shall not be in effect until it has been issued by Oceanview Life and Annuity Company ("the Company") and the single premium is paid. I understand that the Producer has no authority to approve this Application, change the annuity contract, or waive any contract provisions. I understand that the annuity contract will not be effective until the date signed in the contract and all eligibility requirements are met.

**FRAUD NOTICE/WARNING:** Any person who knowingly submits a false statement in an Application for insurance may be guilty of a criminal offense and subject to penalties under state law. I have read, understand, and acknowledge the Fraud Notice.

Owner's Signature		Date City, state when		r, state where signed	
Joint Owner's Signature		Date	City	, state where signed	
<b>PRODUCER'S STATEMENT</b> I further certify that any information recorded by me on this Application is true and accurate to the best knowledge and that the Owner seemed to me to be lucid and to fully understand all of the questions Application.					
Producer's Signature	Produce	er's Printed Name	e Pro	ducer's Number	Date
Р	LEASE COMPL	ETE IF THERE IS	A CO-PRO	DDUCER:	
Co-Producer's Signature	Co-Producer's	Printed Name	<u>Co-</u>	Producer's Number	Split%



## Description

Harbourview MYGA is a Single Premium Deferred Annuity (Policy Form: ICC19 OLA SPDA-\*) designed to accumulate money for retirement. It is suitable for use as an IRA or other qualified account, as well as an attractive alternative to CDs and other taxable vehicles. You can start your Harbourview MYGA with a minimum premium of \$20,000.

## **How Interest is Credited**

Interest is credited at the initial interest rate guaranteed for the first Guarantee Period. At the end of the Guarantee Period, and each subsequent Guarantee Period thereafter, a new rate will be declared. Your annuity will earn a declared interest rate, which may go up or down, but can never be less than the contract's minimum guaranteed rate at the time of your purchase. Your interest is credited and compounded daily to yield our declared annual rate. There are no front-end sales charges or annual administrative fees. 100% of your money works for you!

MINIMUM GUARANTEED RATES				
%	1%			
Years	Policies currently issued			
Initial Guarantee Period	Subsequent Guarantee Period			

Until the policy is issued, rates are subject to change without notice

## Market Value Adjustment (MVA)

The MVA may be applied during the surrender charge period of your annuity Contract. The surrender charge period will vary by product. Please see your annuity Contract or product brochure for details. The MVA only applies during the surrender charge period should you elect to surrender your annuity or if you elect to take a withdrawal that exceeds your penalty-free withdrawal amount. The Market Value Adjustment does not apply upon death of the annuitant, upon annuitization or after the surrender charge period.

The MVA affects the surrender value of your annuity which is defined in your annuity contract. The Market Value Adjustment formula will be applied at the time your annuity Contract is surrendered or if more than your penalty-free available is withdrawn during the surrender charge period as stated in your Contract. The impact of the MVA is similar to how bond values are impacted by interest rates. The surrender value of your annuity will generally decrease if interest rates for your annuity product increase which creates a negative adjustment to your surrender value. Alternatively, when interest rates for your annuity product have decreased since your Contract was issued, the surrender value generally increases due to the Market Value Adjustment.

## Harbourview Multi-Year Guaranteed Annuity

## **Policy Values**

Your Contract Value is 100% of all premiums and earned interest. The Cash Surrender Value is the Contract Value less any cash withdrawals and applicable surrender charges and Market Value Adjustment (MVA). Surrender charges and MVA are waived in the event of the Owner's death. Prior cash withdrawals are deducted from the Contract Value, Cash Surrender Value and Death Benefit.

## Liquidity

You may have access to your annuity at any time permitted by law. After the first contract year, you may withdraw up to 10% of the Contract Value as of the prior Contract Anniversary (Free Withdrawal Amount). No surrender charges or MVA fess apply. You may take as many partial withdrawals as you want up to your Free Withdrawal Amount without incurring any Surrender Charges or MVA adjustments. Withdrawals in excess of the Free Withdrawal Amount are subject to a MVA and the following charges:

• Withdrawals may also be subject to a 10% IRS penalty on amounts withdrawn before the owner reaches age 59½.

## **Payout Options**

There is a wide range of annuity settlement options from which you may choose, including: life only, life with 10 years certain, and fixed period payments. A customized payout option may be tailored to meet your specific needs.

Guarantee										
Period			Sur	rend	er Ch	arge	Perio	od*		
	1	2	3	4	5	6	7	8	9	10
2	9	8								
3	9	8	7							
4	9	8	7	6						
5	9	8	7	6	5					
6	9	8	7	6	5	4				
7	9	8	7	6	5	4	3			
10	9	9	8	7	6	5	4	3	2	1

If you elect to annuitize non-qualified money, generally only a portion of each payment is taxable because a part of each payment is a return of your premium.

## Harbourview MYGA Advantage

Tax Deferred – Your annuity can grow faster than alternative vehicles because:

- You earn interest on your principal.
- You earn interest on your interest.
- You earn interest on the money you would otherwise pay in taxes.
- You don't owe tax on interest until you take it out.

## **Other Important Features**

On non-qualified policies, your money is never subject to stock market risk. You pay no front-end sales charges or annual maintenance fees. 100% of your money is always earning interest for you (state premium <u>taxes may be deducted, if applicable).</u>

Owner's Signature	Joint Owner's Signature (if any
Owner's Name	Joint Owner's Name (if any)
Agent's Signature	Date

Harbourview MYGA is subject to state approval. Product features, options and availability may vary by state.

Lifetime payments and guarantees are based on the claims paying ability of the company.

This is a brief description of the Harbourview MYGA and is meant for informational purposes only. It is not individualized to address any specific investment objective. It is not intended as investment or financial advice. Please refer to your Contract for any other specific information including limitations, exclusions and charges.

Annuities held within qualified plans do not provide any additional tax benefit. With certain exceptions, surrender charges apply to withdrawals taken during the initial Guarantee Period and a market value adjustment, which may increase or decrease the amount received upon withdrawal, may also apply at any time.

All or a portion of amounts withdrawn are subject to ordinary income tax, and if taken prior to age 59 1/2, a 10% IRS penalty may also apply. We do not provide tax, financial or investment advice, or act as a fiduciary in the sale or service of the product. Consult a tax advisor or financial representative about your specific circumstances.0

Name of Owner(s) – Provide information on annuitant if contract is owned by non-natural person.					
Owner's Current Age	Joint Owner's (if any) Current Age				
Name of Product being applied for	Approximate Premium				

## 1. Annual Income: Gross Household Income of contract owner(s):

🗆 \$0 <b>-</b> \$25,000 🗌	] \$25,001 – \$50,000	🗆 \$50,001 — \$75,000	🗌 \$75,001 – \$100,000
□ \$100,001 - \$250,000	□ \$250,000 - \$500,0	00 🛛 🖾 Greater than \$	\$500,000

## 2. Financial Experience (check one):

□ **Limited:** The proposed contract owner has made limited financial decisions prior to this application with little experience with financial markets and/or credit transactions.

□ **Moderate:** The proposed owner has made previous financial decisions such as a home or automobile loan; credit card use; purchased other annuity contracts or life insurance policies; made a financed purchase; invested in a retirement plan such as a 401(k) or 403(b); purchased or held mutual funds; etc.

□ Advanced: The proposed owner has made previous financial decisions including stock or bond purchases and or trades; proposed owner has participated in private placement offerings; proposed owner has participated in advanced financial transactions, etc.

## 3. Risk Tolerance for this contract's funds (check one):

**Conservative:** Owner has little tolerance for volatility and/or principal loss.

**Moderate:** Owner has some tolerance for short-term volatility and/or principal loss.

□ **Aggressive:** Owner has tolerance for and expectations of volatility and principal loss and/or gain.

### 4. Federal Income Tax Bracket:

□ 0% □ 10 or 12% □ 22 or 24% □ 32, 35 or 37%

## 5. Financial Objectives for this Contract (check most important objective):

□ Income for Today	□ Income for Life [	☐ Guarant	eed Interest	Rate 🗌	Principal Protection
Tax Benefits	□ Pass Along to Benefit	s 🗆 Acc	umulation	🗆 Other	·:

## 6. Funding of this annuity (check all that apply):

□ Earnings/Wages □ Cash Value from Life Insurance/Annuity □ Savings/Checking

 $\Box$  Gift  $\Box$  Mutual Fund/Stock/Bond Redemption  $\Box$  Death Benefit Proceeds  $\Box$  CD

□ Retirement Fund/Rollover □ Reverse Mortgage/Home Equity Loan

7.	Initial Surrender Charge Period: Years
8.	Financial Time Horizon:
	□ Less than 1 year □ 1-3 Years □ 4-6 Years □ 7-10 Years □ More than 10 Years
9.	Liquid Net Worth: □ Under \$50,000 □ \$50,001-\$100,000 □ \$100,001-\$250,000 □ More than \$250,000
10.	Percentage of Liquid Net Worth Represented by this Contract:

11. Other than the premium in this annuity, will the annuitant have sufficient funds or other assets available to access, without penalty, for living expenses and in case of emergencies? 
Yes No

12. Are any of the following changes anticipated during the surrender charge period of the proposed annuity? Please explain including the expected changes and amount.

- a. Significant increase □ or decrease □ in living expenses? If Checked, explain: \_\_\_\_\_
- b. Significant increase □ or decrease □ in income?
   If Checked, explain: \_\_\_\_\_\_

13. Will this transaction trigger any charges or fees to any existing account, annuity or life insurance policy used to fund the proposed contract? Presson Presson

14. Has the proposed owner replaced or exchanged another life insurance or annuity contract within the past 3 years? 
Yes 
No

The basis for recommending this annuity is (section must be completed, include additional documentation if necessary):

<b>OWNER'S CERTIFICATION</b>	OWNER'S CERTIFICATION: STATEMENT OF UNDERSTANDING				
I attest to this Statement of Understanding. I have completed or reviewed this form and to the best of my knowledge the information provided on the Fixed Annuity Suitability Questionnaire is accurate. I understand the insurer may contact me to verify information provided or to seek further information. My financial professional has reviewed the features and benefits of this purchase as well as any applicable fees and charges associated with this purchase. I acknowledge that my financial professional does not provide legal or tax advice. I believe that the purchase of this annuity contract is suitable for my financial needs and objectives.					
Owner(s) Signatures Date					
Owner(s) Names					
Owner(s) Contact Information (at least one is required):					
Phone Number	Email Address	Cell Number			

PRODUCER'S CERTIFICATION:				
I have made a reasonable effort to obtain information from the proposed owner(s) concerning his/her financial status, objectives and other pertinent information. I have delivered information to the applicant concerning the costs and benefits of the annuity. Based on the facts disclosed by the proposed owner(s), and all information known to me at this time, I have reasonable grounds to believe that the recommendation to purchase or exchange this annuity contract is suitable and that certain features of the annuity will provide benefit. Furthermore, I agree to maintain and make available upon request to the insurer or the insurance commissioner, records of the information collected, including any additional needs analysis forms, and other information used as the basis for this annuity contract recommendation for the number of years required by state laws or regulations. I understand the insurer may contact the proposed owner for additional information.				
Producer Signature Date				
Producer Name				
Producer Contact Information (at least one is required):				
Phone Number	Email Address	Cell Number		



#### Oceanview Life and Annuity Company PO Box 830 Grimes, IA 50111 888.295.3815 Tel www.oceanviewlife.com

## **Request for Rollover, Transfer or Exchange**

1 Transferring Institution

		FAX	
COMPANY OR CUSTODIAN		PHONE	
STREET ADDRESS (NOT A POST OFFICE BOX)	CITY	STATE	ZIP CODE

#### 2 Existing Policy or Account

OWNER(S)	OWNER SSNs (or TINs)		
ADDRESS	CITY	STATE	ZIP CODE
ANNUITANT(S), INSURED(S) OR PARTICIPANT	ANNUITANT, INSURED(S) OR PARTICIPANT SSNs (or TINs)		
BENEFICIARY (IF PARTICIPANT IS DECEASED)	BENEFICIARY SSN (or TIN)		
INVESTMENT VEHICLE		ACCOUNT OR CONTR	RACT NUMBER(S)

#### 3 Transaction Type (Complete section A or B.)

#### A Qualified Funds

(For rollover, transfer or exchange into a 4	03(b) Tax-Sheltered Annuity, use form	OVLAC-APP-403B
Funds From	Funds To	
<ul> <li>Traditional IRA</li> <li>Inherited IRA</li> <li>Roth IRA</li> <li>SEP IRA</li> <li>403(b) TSA</li> <li>Qualified Pension or Profit Sharing Plan</li> </ul>	Initiated by Participant <ul> <li>Traditional IRA</li> <li>Roth IRA</li> <li>SEP IRA</li> <li>Qualified Pension or Profit Sharing Plan</li> </ul>	Initiated by Beneficiary □ Inherited IRA (Attach form OVLAC – APP-IRA)

Oceanview Life and Annuity Company's Traditional IRA, Roth IRA, SEP and 403(b) contracts meet the requirements of Internal Revenue Code § 408(b), 408A, 408(k) and 403(b)(1) respectively.

#### **B** Non-Qualified Funds

Transaction Type: □ Direct Transfer □ 1035 Exchange

Additional Funds Forthcoming After This Transfer:

 $\Box$  No  $\Box$  Yes:\$

The undersigned owner(s) authorizes the transferring institution to liquidate and transfer the requested amount or percentage of the owner(s)'s rights, title and interest in the referenced account(s), without exception to Oceanview Life and Annuity Company. This assignment is made to facilitate the exchange of all or a portion of the above-referenced policy for a new policy(ies) with Oceanview Life and Annuity Company pursuant to Section 1035 of the Internal Revenue Code. The undersigned owner(s) understands and agrees that Oceanview Life and Annuity Company is providing this form and participating in this exchange at the owner(s)'s request. The owner(s) acknowledges that Oceanview Life and Annuity Company has not made, and will not make, any representations or warranties regarding the tax effects, if any, of this assignment, and any resulting taxes will be the sole responsibility of the owner(s). In consideration of Oceanview Life and Annuity Company willingness to participate in this exchange, the owner(s) accepts all responsibility for the validity of this assignment and releases Oceanview Life and Annuity Company from any and all claims or liability resulting from this exchange. This Absolute Assignment shall be binding on the owner(s) and on the owner(s)'s personal representatives, heirs, successors and assignees. The owner(s) acknowledges and warrants that no other person has any interest in this policy, that no proceeding bankrupt cy pending or has been filed affecting the policy, and that any collateral assignment of the policy has been properly released by the collateral assignee prior to the execution of this Absolute Assignment contract's benefits and provisions within a reasonable time.

4	ost Policy Statement (Applicable only to a full surrender to effect the rollover, transfer or exchange.)
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The undersigned certifies that: □ The policy or contract is attached.				
The policy or contract is lost or has been destroyed. To the best of my knowledge it is not in anyone's possession.				
5 Participant/Beneficiary Declaration (Complete only for rollover of 403(b) Tax-Sheltered Annuity funds.)				
6 Authorization				
The undersigned owner(s) or beneficiary authorizes the transferring institution to liquidate and	transfer			
% or \$as cash from the policy or account to Oceanview Life and Annuity Company:				
□ Transfer Immediately (default action if no selection is made)				
Transfer on Maturity or Anniversary Date				
Transfer on				
DATE				
I (We) authorize disclosure of information to Oceanview Life and Annuity Company as necessary to complete the requested				
transaction. I(We) understand that the rollover, transfer or exchange will be effective on the date the check(s) is (are) received.				
fundation. I (we) understand that the follower, durisher of exchange will be encetive of the date t	ne check(s) is (are) received.			
OWNER OR BENEFICIARY SIGNATURE	DATE			
OWNER SIGNATURE	DATE			

DATE

GUARANTEE SIGNATURE (IF APPLICABLE)

7 Request for Funds Transfer (To be completed only by an authorized Oceanview Life and Annuity Company home-office employee.)

Oceanview Life and Annuity Company is prepared to accept the assets as indicated in this document and will transfer the assets into a new or existing policy with Oceanview Life and Annuity Company.

Oceanview Life and Annuity Company (TIN #75-1222043) hereby requests that the above-documented surrender or partial withdrawal be transacted immediately. All proceeds, including any premiums, shall be payable and forwarded to:

Oceanview Life and Annuity Company

annuity contract numbe lease:	er: CONTRACT NUMBER
OYEE SIGNATURE	DATE
LOYEE PRINTED NAME	
	LOYEE TITLE



Oceanview Life and Annuity Company PO Box 830 Grimes, IA 50111-0830 Tel 888.295.3815 www.oceanviewlife.com

## Notice of Replacement of Life Insurance or Annuities

1 Important Notice: Replacement of Life Insurance or Annuities

(This notice must be signed by the applicant(s) and broker, with the original sent to Oceanview Life and Annuity Company and a copy left with the applicant(s).) This form is suitable for the following states: AK, AL, AR, AZ, CO, CT, IA, KY, LA, MD, ME, MO, MS, MT, NE, NH, NJ, NM, OH, OR, RI, SC, TX, UT, VA, VT, WI and WV

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financial purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy or contract to pay all or part of any premium or payment due on the new policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured individual.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions and consider the questions on page 2 of this form.

- A. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer or otherwise terminating your existing policy or contract?  $\Box$  Yes  $\Box$  No
- B. Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? □ Yes □ No
- C. If you answered "Yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (include the name of the insurer, the insured or annuitant, and the policy or contract number, if available) and whether each policy or contract will be replaced or used as a source of financing:

INSURER NAME

CONTRACT/POLICY NUMBER

NAME OF INSURED OR ANNUITANT

REPLACED ( R ) OR FINANCING ( F )

Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request, an in force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

D. The existing policy or contract is being replaced because \_\_\_\_

REASON FOR REPLACEMENT

#### 2 Acknowledgement

OWNER NAME(S)

I(We) certify that the responses herein are, to the best of my(our) knowledge, accurate.	
OWNER SIGNATURE	DATE
OWNER SIGNATURE	DATE
I(We) do not want this notice read aloud to me(us): (Applicants must initial only if they do <i>not</i> want the not	

#### 3 Important Replacement Issues

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed policy or contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense.

### **Policy Value**

- Acquisition costs for the old policy may have been paid, and you may incur costs for the new one.
- What surrender charges do the policies have?
- What expense and sales charges will you pay on the new policy?
- Does the new policy provide more insurance coverage?

### Insurability

- If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down.
- You may need a medical exam for a new policy.
- Claims on most new policies for up to the first two years can be denied based on inaccurate statements.
- Suicide limitations may begin anew on the new coverage.

### If you are keeping the old policy as well as the new policy

- How are premiums for both policies being paid?
- How will the premiums on your existing policy be affected?
- Will a loan be deducted from death benefits?
- What values from the old policy are being used to pay premiums?

### If you are surrendering an annuity or interest sensitive life product

- Will you pay surrender charges on your old contract?
- What are the interest rate guarantees for the new contract?
- Have you compared the contract charges or other policy expenses?

### Other issues to consider for all transactions

- What are the tax consequences of buying the new policy?
- Is this a tax-free exchange? (See your tax advisor.)
- Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?
- Will the existing insurer be willing to modify the old policy?
- How does the quality and financial stability of the new company compare with your existing company?

#### 4 Producer

NAME

Copies of any and all "individualized" sales materials, including illustrations related to the specifi c annuity contract, used in the presentation must be provided to Oceanview Life and Annuity Company.

I certify that: (a) the responses herein are, to the best of my knowledge, accurate; (b) I have left with the applicant(s) copies of all sales materials used in my presentation; and (c) the following preprinted or electronically presented carrier-approved materials were used in my presentation (please list by title and form number):

PRODUCER SIGNATURE

DATE



Oceanview Life and Annuity Company PO Box 830 Grimes, IA 50111-0830 Tel 888.295.3815 www.oceanviewlife.com

Attach 1) IRS forms W-9 and W-4P, 2) a copy of the decedent's death certificate and 3) a copy of the most recent account statement.

#### 1 Applicant

NAME		

### 2 Inherited Account

ACCOUNT TYPE	Roth IRA	<b>403(b)</b> TSA	🖵 Other Qua	lified Plan
DECEDENT NAME	SSN (or TI	N)	ACCOUNT NUMBER	
RELATIONSHIP TO APPLICANT	BIRTH DA	ΓE	DEATH DATE	
ADDRESS AT TIME OF DEATH	CITY		STATE	ZIP CODE

#### 3 IRS Required Minimum Distribution (For payments via direct deposit, attach form 11426.)

REQUESTED PAYMENT START DATE	PAYMENT MODE Monthly Quarterly Semiannually Annually			
(Complete only if the applicant is the beneficiary of assets from an Inherited IRA account.)				
Has the applicant started to red	ceive IRS Required Minimum Distributions?			
□ No □ Yes : Beginning Year				
Age Used for Calculation				
Was the calculation based on multiple beneficiaries?				
Ч 🗖	No Yes : Oldest Beneficiary's Date of Birth: DATE OF BIRTH			

4 Previous Account Holder (Complete only if the applicant is the beneficiary of assets from a previously inherited IRA.)

NAME	BIRTH DATE	DEATH DATE
	L	

5 Trust Beneficiary (Complete only if applicable: A trust beneficiary may purchase an Inherited IRA only if it is qualified to do so. For a trust to qualify for an Inherited IRA it must be 1) valid under state law, 2) irrevocable and 3) name identifiable beneficiaries, who are all individuals.)

□ I am transferring or rolling over inherited assets from an IRA or employer-sponsored retirement plan account to an Inherited IRA for the benefit of a qualifying trust. By checking this box, I certify that the trust is a qualifying, non-spouse beneficiary for the purposes of Section 402(c) of the Internal Revenue Code and is therefore eligible to directly transfer or roll over IRA or employer-sponsored plan assets to an Inherited IRA. I have attached a copy of the trust agreement (or a trustee-certification) along with a complete list of all trust beneficiaries (including contingent and remainder beneficiaries) and a description of conditions applicable to their entitlement.

6 Authorization

I have completed the applicable sections of this form and represent that all information provided is true and accurate. I understand that additional deposits will not be accepted for Inherited IRA contracts.

APPLICANT SIGNATURE

DATE



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1. Contract Information						
Contract Number						
Name of Contract Owner			Social Security or Tax I.D. Number			
Name of Annuitant (If different	ent from Contract Owner)		Social Security or Tax I.D. Number			
Street Address, City, State,	Zip					
Name of Contract Owner (If	applicable)		Social Security or Tax I.D. Number			
2. Full Name of Trust						
Please be sure to accurately s	state the Trust's full name					
3. Type of Trust						
4. Date of Trust:		4.a Statute That Governs the Trust:				
5. Trust Tax Identification I	Number (Please check one):					
		ication number T	hus, the personal taxpayer identification number of the			
	or listed below should be used;					
□ The Trust tax identification number is:						
6. Names of Settlors/Grant	ors of Trust					
1						
0			(SSN)			
			(SSN)			
	les if insufficient space has bee	en provided.)				
7. Names of ALL current Tr	rustees:					
1						
2.						
3						
(Please attach additional pag	es if insufficient space has bee	en provided.)				
8. Names of ALL Successo	r Trustees (if applicable):					
1						
···						
2						
3						
(Please attach additional pag	es if insufficient space has bee	en provided.)				



#### **Oceanview Life and Annuity Company**

#### 9. Instructions for Trustee Signature/Authentication

The Trust Agreement requires that; (Please mark the appropriate box)

Any of the Trustees, acting alone

□ All of the Trustees acting together

Other (explain)

Must sign or otherwise authenticate forms and/or requests on behalf of the Trust in connection with our products.

#### 10. Neither the Insurance Agent nor any person affiliated with the insurance agent is a beneficiary of the Trust

□ Agree

Disagree

If you marked Disagree, please attach an explanation of why they are named a beneficiary of the Trust

<u>Note</u>: Under the laws of most states, an agent is restricted in, or prohibited from, having a beneficial interest in a contract/policy sold by that agent, unless that agent is a family member, or has a recognized insurable interest.

#### 11. The Trust is validly executed and in full force and effect?

□ Yes □ No Note: Trust must be formed and domiciled in the United States or one of its Territories at all times.

#### 12. Certifications by Trustee(s)

The Trustee(s) states

and agrees that:

The Trust, if named owner, is authorized under the terms of the Trust to purchase and/or hold insurance on the life of any insured/annuitant. If named beneficiary, the Trust is authorized to receive proceeds as provided under the terms of the insurance policy and/or annuity contract. I/we have also determined the insurance product is appropriate for the Trust's purpose and the terms of the insurance product conforms to the income distribution requirements, if any, of the Trust.

IWe certify that Oceanview Life and Annuity Company (the "Company") may rely solely on this Verification and the information provided for policy/contract administration purposes and the Company has no obligation to investigate the terms of the Trust or the authority of the Trustee(s). The Company expressly denies responsibility regarding the use and applications of any payments made to the Trust by the Trustee(s) and the Trustee(s) will hold the Company harmless from any action the Company takes at the direction of the Trustee(s).

The Trustee(s) declares that each and every Trustee and successor Trustee are bound by this certification. It is further understood that the Company may rely upon the direction of the named Trustee(s) until the company receives written notification at its Home Office of a change of Trustee. Furthermore, the Trustee(s) agrees to notify the Company of any changes to the Trust itself that will alter the information provided in this Trust Verification.

The signature(s) below certify the previous information provided and agreed to on this Verification is true

and accurate: <u>Notes</u>: The number of Trustees indicated in section 8 must sign below If additional signature blocks are required, please photocopy this form and attach accordingly

Signature of Trustee

Date

Signature of Trustee

Date



# **Beneficiary Designations**

<b>Beneficiary Type</b>	Beneficiary Name	Relationship	%	SSN	Date of Birth	Gender
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
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**Trustee Designations** 

Trustee Name	Trustee Phone	Trustee Email
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		
13.		
14.		
15.		

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